

Subject: Re: Re: Downtown Development Commercial Mayboundary="Apple-Mail=_310B40C4-A5B4-4C1D-9A7B-6B5D075B7BCE"
From: "Michael Lamb" <michael@downtownnews.com>
Date: 05/18/2016 01:40 PM
To: "Henna Sherzai" <HSherzai@downtownla.com>

Henna

The Development-Residential section is closed as it is already laiid out with editorial.

You can reserve the full page in the Development Commercial section for \$2295 or half for \$1295

Let me know as soon as you do.

Thanks

Michael Lamb
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On May 18, 2016, at 12:54 PM, Henna Sherzai wrote:

Nothing attached. Can you please send the rates ASAP so that we can make a decision? Nothing attached.

From: Michael Lamb [mailto:michael@downtownnews.com]
Sent: Tuesday, May 17, 2016 4:45 PM
To: Henna Sherzai <HSherzai@downtownla.com>
Subject: Re: Downtown Development Commercial May

HI

Here are our regular rates.

I'll will look up your account and offer whatever rates we have given you this year.

Michael Lamb
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On May 17, 2016, at 4:24 PM, Henna Sherzai wrote:

Hi Michael,

We may want to advertise a workshop that our Econ Dev team is working on it. Nick isn't back in the office until tomorrow so I'll try to catch him then. Do you have rates that you can share?

-----Original Message-----

From: Michael Lamb [<mailto:michael@downtownnews.com>]

Sent: Friday, May 13, 2016 10:11 AM

To: Henna Sherzai <HSherzai@downtownla.com>

Subject: Downtown Development Commercial May

2016 SPECIAL REPORT

DOWNTOWN DEVELOPMENT

Featuring more than 75 project updates.

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Thanks,
Michael Lamb
Account Executive